



# FMS Client Spotlight



McDaniels Foods, Louisiana  
Jackie Lawrence, Co-Owner

*“Honestly, we are very blessed to have found such a professional company with honest and hardworking people”*

## **FMS Work Scope:**

FMS handles our payroll and accounting efficiently and with great proficiency. We have 18 stores, three shopping centers containing one of our stores, and several rent properties which generate over 100 million dollars in sales each year. FMS handles our P&L turnaround at the end of each month very quickly, within three or four days after receiving all our inventory information from us.

## **Why FMS?**

We originally chose FMS on a reference from Associated Wholesale Grocers. They came to our corporate office to meet with the staff and myself and assured us that they would fully train us to use the system with customer service only a phone call away at all times. Once we were up and running with them, we were extremely pleased with the simplicity of the system. It was very user friendly and having an FMS representative to walk us through any issues was a big plus. In the very beginning of going with FMS, they did our accounts payable, bank reconciliations, filled out our monthly sales tax forms, and did our monthly P&L's. Beginning January 2015, they started doing our payroll as well.

## **How has FMS increased your efficiency and profitability?**

The FMS team makes our job unbelievably easier, from daily work to end of month, to end of year, their technical support is amazing. We have only two staff members in our corporate office and that would not be possible if not for FMS.

*“We began providing accounting service to McDaniel's Foods after their former service provider abruptly went out of business. Needless to say, FMS had to quickly find a way to not only service their day to day operational needs, but also simultaneously reconstruct their financial statements. It was a terrific challenge in which nearly all departments of the FMS team were involved. The leadership team at McDaniel's is full of excellent business leaders and even better people. I am honored to be able to work with them the past several years and pleased to be a small part of their impressive business growth and success.”*

*Jon Cline, FMS Vice President Client Support*

## **FMS Commitment to Service:**

FMS has displayed exceptional service. They have provided endless support for yearly workers comp audits, income audits, any time reports needed for business loans, leases - the list could go on and on.

Right after we began using FMS, we had a very extensive sales tax audit from the years when Affiliated was handling our books. Jon Cline came and stayed with us for a week or so, helping us to provide the necessary documentation needed for the audit; we truly could not have done it without him. Honestly, we are very blessed to have found such a professional company with honest and hardworking people.

**Ready to Increase Profitability? Contact Mark Ehleben Today**

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